PRESS RELEASE

IoT software company 1NCE selects agile software development provider AOE as strategic partner

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More than 13,000 customers trust more than 15 million fast, reliable and secure IoT endpoints to 1NCE across 150+ countries. As the company expands into a complete IoT platform, it has chosen AOE, a leading agile software service provider based in Germany, as its strategic implementation partner.

1NCE's [enterprise-grade software](#), 1NCE OS, already boasts lean and efficient structures, self-recovering code, 99.999 data delivery success rates and scalable, easy-to-integrate technology. But as growth accelerates in the IoT software market, industries like asset tracking, logistics, smart metering and telematics require continuous innovation. To build a digital customer experience that is always evolving, 1NCE has teamed up with AOE, a partner with extensive experience in digital transformation and cloud-based architectures. Both companies share a passion for agile methods, mindsets, and frameworks, along with a deep understanding of platform economy, modern cloud, and IoT architectures.

"1NCE and AOE don't act as a customer and supplier, but as equal partners. Together, our agile teams are working on advancing the leading IoT platform for innovators looking for a cost-effective and hassle-free experience in IoT. This partnership is primed to thrive in one of the fastest-growing markets in the world," says Kian Gould, CEO and founder of AOE.

Younes Allaki, Chief Technology Officer at 1NCE, adds: "I've successfully completed multiple software development projects with AOE over the years, and appreciate their expertise in innovative technologies and methods. In IoT, we need to constantly evolve, and that's why 1NCE sought out a uniquely creative team with exceptional agile talent. AOE is a natural fit with our culture, and we're excited to enhance our enterprise-grade software and the digital customer experience."

Customers can get started with 1NCE at the company's [online shop](#) and on the [AWS Marketplace](#). Customer support is available in 14 languages.

About AOE

As one of the leading agile software service providers in Germany, AOE supports innovation-driven companies in the digital transformation of existing business models - both through the development of complex custom software and through strategic and technological consulting and support. The AOE teams combine state-of-the-art technologies with the high innovation power and expertise of over 250 employees at five global locations. Through co-creation on an equal footing with customers such as Deutsche Telekom, congstar, BMW, Frankfurt Airport, Commerz Real, Singapore Airlines, and Sony, innovative digital e-commerce, marketplace, and product solutions are created. Specifically, for the telecommunications industry, AOE offers a range of predefined and pre-integrated telco solution modules within a cloud-based architecture approach.

About 1NCE

1NCE is the only software and connectivity company providing a lifetime license for IoT at a global flat rate. Our mission is to deliver true cross-border, future-proof IoT without uncertainty or hassle over the lifetime of a device. In 150+ countries, 1NCE turns connectivity into electricity ready for consumption – opening the world of IoT to innovators who will dramatically improve the environment, cities, healthcare, public safety, the supply chain and more. Learn more [online](#) and follow 1NCE on [Twitter](#), [LinkedIn](#) and [Facebook](#).